







## VALVE SOLUTIONS FOR THE INDUSTRY































## THE AVK GROUP

AVK was founded in 1941 by Aage Valdemar Kjær – hence the name AVK. The company started as a small workshop with proud traditions and values, which still permeate the company.

The AVK Group is a family-owned business with headquarters in Skovby/Galten in Denmark. The AVK Group consists of more than 100 production and sales companies worldwide and employs more than 4,575 people.



Today, AVK is a global group of companies divided into three business segments: AVK Water, AVK Industrial and AVK Advanced Manufacturing.







These divisions are built upon companies that possess product and manufacturing competences which are used in many different business segments throughout the world. To comply with the needs of our customers, we act as an international manufacturer – designing, producing and selling our own products.

Within all three business divisions, the AVK Group focuses on developing products that can contribute positively to sustainable development. Traditionally, we have had a strong focus on innovation and development of new and optimised products of high quality and with a long lifetime and recyclability. In addition, we continuously focus on optimising our processes and production via long-term investments for the benefit of the company, our employees and customers and the environment.

AVK Industrial consists of companies that develop, manufacture, and sell a broad range of valves for industrial segments. The products are a part of many different industrial applications that all contribute to sustainable development within various industries such as life science, water treatment plants, power generation, pulp and paper industry, chemical processing, oil and gas, marine, dams and reservoirs, district cool- and heating, mining / slurry, bulk handling, metering, air separation and steel industry.

At AVK Industrial, we offer solutions that promote safety, efficiency and sustainability. We deliver optimal valve solutions based on application knowledge and understanding, competent local support and international coordination. AVK products are designed to the major international standards and are sold in more than 86 countries worldwide.

# WHAT TO EXPECT FROM AVK

When dealing with the AVK Group expect quality, reliability, functionality and long lifetime in service.

As a global leader it is our obligation to keep pushing the boundaries of what the market can expect. Supported by the leading companies and manufacturers of industrial valves, you can expect highly consistent quality and service.

In our business there are five cornerstones that must be in place in order to meet customer expectations, and eight promises to our customers:

- **1** QUALITY
- **2** INNOVATION
- 3 RELIABILITY
- 4 SUSTAINABILITY
- **5** CUSTOMER SERVICE



**EXPECT SOLUTIONS, NOT JUST PRODUCTS** 

It takes dedicated expertise to choose the right solution so that our customers get the highest quality at the best price.

**EXPECT A PROMPT RESPONSE** 

From the customer's perspective, our valves and fittings form partial, yet vital, parts of complex installations. Therefore, our deliveries have to be punctual and our response to our customers' queries and requests timely, accurate and supportive.

**EXPECT A LONG-TERM PARTNERSHIP** 

We build on and invest in long-term partnerships, because our customers are much more valuable than a single transaction.

**EXPECT GLOBAL LEADERSHIP AND LOCAL COMMITMENT** 

Customers expect a partner who can combine the product portfolio and cost efficiency of a global leader with the flexibility and adaptation of a local partner.

**EXPECT LASTING INNOVATIONS** 

To stand out from the competition, it is essential that we keep offering our customers innovative solutions that can withstand the challenges of the hardest environmental conditions.

**EXPECT IT TO BE EFFECTIVE AND EASY** 

Our customers need a business partner who is easy to do business with.

**EXPECT QUALITY IN EVERY STEP** 

Quality is essential! When it comes to valves, hydrants, fittings and accessories our customers expect long-lasting solutions.

**EXPECT TOTAL SAVINGS** 

For many of our customers, it is important that we optimize our solutions to maximize their total savings.

## **VALVES SOLUTIONS FOR THE INDUSTRY**



ORBINOX is the leading European knife gate valve manufacturer

**ORBINOX** 

More than 50 years' experience designing, manufacturing, and marketing knife gate valves, penstocks, dampers, and valves for hydraulic work. With six manufacturing sites and presence in +70 countries we are close to our customers and can offer expert technical advice.

www.orbinox.com

ORBINOX



OMV INDOIL

OMV-INDOIL design and produce highperformance ball and butterfly valves

With more than 30 years of experience in producing high-performance ball and butterfly valves in various materials, OMV-INDOIL deliver specialised solutions according to customer's requests within the oil, petrochemical, gas, processing industries and energy sector.

www.omv-indoil.hr



Wouter Witzel is a leading manufacturer of vulcanised butterfly valves

A Dutch manufacturer of vulcanised bonded concentric butterfly valves and actuators. With 65 years of experience, Wouter Witzel is able to meet the most stringent demands in the market and offer customised solutions for almost every industrial application.

www.wouterwitzel.nl



Tec artec offers high-pressure control valves and desuperheaters

Tec artec has accumulated knowledge and experience in applications for the gas and power plant industry with high pressures, extreme temperatures and aggressive media, and rely on more than 25 years of experience in developing industrial auxiliary equipment.

www.tec-artec.de





InterApp

InterApp design, produce and sell highquality valve solutions worldwide

With more than 50 years of experience, our valves are used in the most demanding applications and industries, helping you transport and regulate liquids, gases and solids in the safest way possible. We develop and manufacture our butterfly valves in Europe.

www.interapp.net



Flonidan is a world market leader in smart gas meters

Flonidan DC A/S has more than 25 years of experience in design and manufacture of innovative metering solutions with integrated data communication for the gas, water, and district heating markets - as well as customised turnkey gas stations for the gas market.

www.flonidan.dk

#### AVK Group

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