

Global Product Manager for our Sales & BD departments

Want to take responsibility in ensuring overview of an entire, global product offer, and ensure that it meets the needs and requirements of our customers in various different markets?

As our Global Product Manager, you will be responsible for product planning and product marketing. This includes managing the product throughout the Product Lifecycle, gathering and prioritising product and customer requirements, defining the product vision, and working closely with AVK engineering to deliver winning products.

Your main tasks will be to:

- Assist local AVK companies in defining market-relevant products
- Coordinate local product development against our global offer
- Give input for marketing material for local and global markets
- Take part in training (train the trainer) of local product management
- Product performance surveys
- Offer ideas for product improvement, as well as keep track on the global competition landscape

- Define products in the initial project stages, in close relation with our engineers and project managers
- Define roll-out plans for new product developments

You will work closely with colleagues from both the Sales Excellence and Business Development teams on a daily basis. You can expect regular travel activities.

Qualifications:

You might have experience from a similar position, or have a wide experience within sales or product development for the water industry, and you are able to provide a proven track record.

We offer an exciting and challenging position in a market-leading company. The global work environment is informal and dynamic, and is characterised by focus on growth and innovation.

At questions to the position, feel free to contact Søren Kjær, Business Development Director, on 2947 4121.

Send your application including CV to sok@avk.dk. We will be setting up interviews concurrently.



About AVK

We develop, produce and deliver products for primarily water supply, wastewater handling, gas supply and fire protection.

Our focus is on tailoring and creating efficient, green solutions that can contribute to our common UN goals towards ensuring sustainable development worldwide.

The AVK Group covers more than 100 production and sales companies in more than 80 countries, and counts more than 4,400 dedicated employees.

Our AVK headquarters lie in Galten/Skovby, including both Sales Excellence and Business Development alongside other departments delivering global support to our many subsidiaries.

The Group is in continuous growth, and the recent years have welcomed many development projects all over the world.

Learn more on: www.avkvalves.com

